

THE OFFICE OF
ORRVILLE ECONOMIC DEVELOPMENT

*Committed to enhancing
industrial and economic growth*



S I T E S E L E C T I O N G U I D E



*Committed to enhancing
industrial and economic growth*

Site Selection Factors

Local Incentives 1

Labor Costs and Availability 2

Highway Accessibility 3

Proximity to Major Markets 3

Utilities 4

Availability of Telecommunications Services 5

Availability of Long-Term Financing 6

Accessibility to Major Airports 7

Training Programs 8

Colleges and Universities in Area 9

Colleges and Universities in Area 10

Quality-of-Life Factors

Public Safety 11

Health Facilities 12

Education System 13

Recreational Opportunities 14

Cultural Opportunities 15

Local Incentives



Enterprise Zone:

In an effort to increase the manufacturing, warehouse, research and distribution development on the City, the City of Orrville has designated an enterprise zone pursuant to Ohio law. Within this zone, special tax incentives may be offered by contract to entities who agree to make a capital investment and create and/or retain jobs.

As a general guideline for a project to be considered for Enterprise Zone benefits, it must meet one of the following four definitions:

- **Establish:** means to set up a new facility at a location where the business had not previously operated.
- **Expand:** means to make expenditures to add land, buildings, machinery, equipment, or other materials, except inventory, to a facility that equals at least ten percent of market value of the facility prior to such expenditures, as determined for the purposes of local property taxation.
- **Renovate:** means to make expenditures to alter or repair a facility that equals at least fifty percent of the market value of the facility prior to such expenditures, as determined for the purposes of local property taxation.
- **Occupy:** means to make expenditures to alter or repair a vacant facility equal to at least twenty percent of the market value of the facility prior to such expenditures, as determined for the purposes of local property taxation.

In exchange for the significant capital investment resulting in the creation of new employment opportunities, a business may qualify for one or more of the following incentives:

- **Real Estate:** Partial exemption for a specified number of years, not to exceed fifteen, of a specified portion up to 50% of the new tax value added to the project site as a result of the agreement.

Orrville Job Creation Tax Credit:

A refundable tax credit is available based on a percentage of the new local income taxes withheld from the employees who receive the newly created jobs. The maximum Job Creation Tax Credit will be 25% of the City Income Tax withheld on the qualifying new jobs; with a maximum Job Creation Tax Credit of 10% of the City Income Tax withheld on qualifying new jobs if the participant also has an accompanying Enterprise Zone Agreement.

Utility Connection Fee Credit:

The Orrville Utilities in response to utility costs are prepared to waive the "connection fee" associated with connection of the water and sewer lines. The potential savings are in the thousands of dollars depending on the size of the service.

Economic Development Electric Rate:

In an effort to increase Orrville Utilities partnership in economic development, we have created an economic development electric rate. The purpose of this rate is to encourage capital investment, and job creation within the City of Orrville. The economic development rate shall consist of a ten percent reduction in new load electricity cost for a period of two years. This rate is contingent on approval of the Utility Board and the signing of a five year power supply contract.

Fiber Optic Connection:

In 1995, with an eye to the future, the Orrville Utilities began construction of a fiber optics backbone. The backbone was completed in early 1997. Many industry analysts regard availability of full-service communication networks crucial to the economic development of any community; just as access to expressways and other basic infrastructure have been in the past. A fiber optic line will be extended to your facility at no cost to you. In the foreseeable future, the Orrville Utilities will be able to offer you a multitude of telecommunication services.

Labor Costs and Availability



Labor Market Information

Summary Profile for Wayne County including the City of Orrville

NAICS Code	Number of Establishments	All Employees	Average Annual Wage
31-33 - Manufacturing	257	14,724	\$38,586
321 - Wood Product Mfg.	34	1,155	\$27,931
322 - Paper Mfg.	8	748	\$44,789
325 - Chemical Mfg.	7	175	\$46,047
326 - Plastics and Rubber Products Mfg.	16	2,703	\$38,206
327 - Nonmetallic Mineral Product Mfg.	12	512	\$29,480
331 - Primary Metal Mfg.	10	954	\$36,570
332 - Fabricated Metal Product Mfg.	44	1,772	\$38,837
3327 - Machine Shop and Threaded Product Mfg.	14	310	\$38,432
333 - Machinery Mfg.	21	596	\$36,867
334 - Computer and Electronic Product Mfg.	5	215	\$45,468
336 - Transportation Equipment Mfg.	17	2,205	\$37,902
339 - Miscellaneous Mfg.	11	710	\$36,045

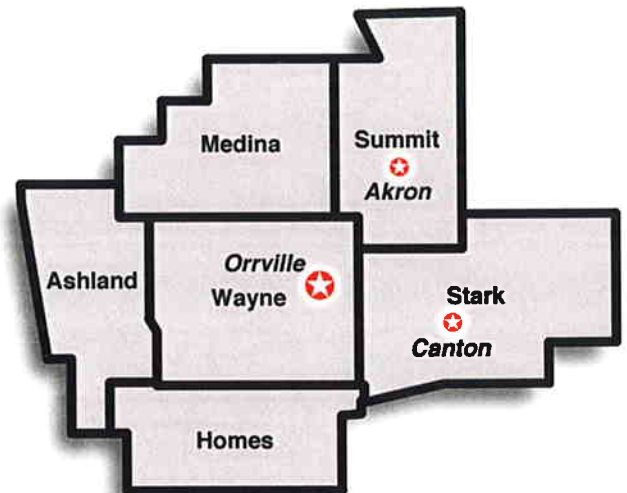
Labor Cost Information for the City of Orrville

Skill Level	Entry Level Range	Top Level Range
Unskilled	\$10.50-\$11.50	\$14.00-\$14.50
Semi-Skilled	\$11.00-\$12.50	\$15.50-\$16.50
Skilled	\$13.00-\$15.00	\$16.50-\$20.00
Clerical	\$10.50-\$12.00	\$14.50-\$17.00

Labor Market Availability

County	Labor Force	Unemployment Rate
Wayne	57,400	9.1%
Medina	96,000	8.6%
Summit	287,300	9.8%
Stark	185,500	11.1%
Ashland	27,100	11.6%
Holmes	19,700	7.0%

end of 2010



Highway Accessibility



Distance to Major Thoroughfares — Orrville to:

State Route 30	3 miles
State Route 585	6 miles
State Route 21	19 miles
Interstate 76	13 miles
Interstate 71	19 miles
Interstate 77	23 miles
Interstate 271	30 miles
Interstate 80	36 miles



Proximity to Major Markets

Distance to Major Markets — Orrville to:



Cleveland	50 miles
Columbus	90 miles
Pittsburgh	113 miles
Toledo	125 miles
Cincinnati	205 miles
Charleston	206 miles
Detroit	223 miles
Buffalo	250 miles
Indianapolis	293 miles
Louisville	302 miles
Baltimore	371 miles
Washington D.C.	375 miles
Chicago	375 miles
Philadelphia	441 miles
Milwaukee	475 miles
New York City	501 miles
Atlanta	724 miles

Map by mapquest.com

Utilities



Electric

Orrville's town fathers in the early 1900's had the foresight to establish an electric division of the Utilities to service our residents and businesses.

The Orrville electric division of the utilities consist of the electric generating plant, transmission lines, and distribution lines. Orrville is one of only a few communities in Ohio who still generate their power and is the second largest municipal generator in the state.

The electric division provides the City's street lighting and other quality services with competitive rates for residents, businesses and industry.

Orrville Utilities operates under the direction of the five member Public Utility Board and the Director of Utilities. Local control, not-for-profit rates, and community ownership are only a few of the many advantages we have in Orrville. The electric division is continually upgrading to meet tomorrow's needs and will continue to be a valuable part of our community.

This facility and distribution system provides electricity to over 6,400 customers covering more than 100 square miles in Eastern Wayne County including the Orrville, Marshallville, and Kidron areas.

The production department is supported by 50 professional, technical, skilled maintenance, and operating personnel. In the distribution department, 17 highly trained employees are responsible for maintaining over 260 miles of overhead and underground lines and safely handling voltage systems up to 13,800 volts.

Water

In 1894 a Board of Waterworks Trustees was formed to construct and administer a waterworks for the Village of Orrville.

The first plant consisted of 4-eight inch wells opened in 1893, a small boiler and a steam pump. In 1918, with a growing population and a greater demand for water, 3 additional ten inch wells were drilled. Again in 1923, 3 more ten inch wells were added bringing the total to 10 wells.

With the continued growth in both industry and population, a decision was made to construct a new water treatment plant capable of taking Orrville into the next century.

A \$13 million facility was completed in late 1997. The new plant is capable of treating 3.7 mgd. The current usage is approximately 1.9 mgd.

The current water system serves approximately 3,150 residential customers as well as 350 commercial and industrial accounts.

Sewer

Orrville's wastewater collection system serves almost 3,000 homes and more then 300 businesses and industries. Our collection system includes 3 lift stations and more than 42 miles of sewer mains, ranging in size from 8 to 42 inches in diameter.

On an average day, our Wastewater Plant treats 2 million gallons of wastewater. If high flows, due to significant rainfall, are encountered wastewater is stored in our Equalization Basins and treated later. Most of our Plant's effluent is discharged to Little Chippewa Creek. Approximately one half million gallons a day are sent to our municipally owned Power Plant where it is beneficially reused for steam generation and cooling purposes. Under normal conditions, it takes 24 hours for wastewater to flow through our wastewater plant.

Orrville's Wastewater Department consists of 9 employees. We have 8 State Certified Wastewater Plant Operators and 1 clerical person. Our staff operates the Wastewater Plant, maintains the Collection System and performs a wide variety of Laboratory duties.

Our employees combined experience in the wastewater field totals more than 170 years!



Availability of Telecom Services



Orrville Utilities

In 1995, with an eye to the future, the Orrville Utilities began construction of a fiber optics backbone. The backbone was completed in early 1997. Many industry analysts regard availability of full-service communication networks crucial to the economic development of any community; just as access to expressways and other basic infrastructure have been in the past.

Internet Availability through Orrville Utilities

At Orrville Utilities you will find everything you need to make your Internet experience more productive. We support dial-up, dedicated connectivity and full service business Internet access. Each company's telecommunication needs and requirements are unique. That is why we offer a wide variety of choices. We have a variety of dedicated packages with reliability and functionality crucial to meeting your business needs today and into the future.

Wireless Internet

A perfect solution for businesses that depend on Internet services for the success of their operation. This service is the ideal connectivity solution. If you have the needs of the Internet for cutting businesses costs or supporting business growth, wireless internet is the answer.

High Speed Fiber Optic based Internet

A dedicated line maintains a permanent connection between your company and Orrville Utilities, your Internet Service Provider. When you have a LAN, or need a constant connection, dedicated fiber services provide a more cost effective solution.

Armstrong

Armstrong® was founded in 1963 as a single community antenna in Butler, PA. From this we have grown into the 15th largest cable television Multiple System Operator in the United States, recognized for unsurpassed local service and extensive community involvement. Armstrong is now a full service telecommunications company that services customers in Pennsylvania, Ohio, Maryland, Kentucky, and West Virginia.

Armstrong is continuously upgrading and expanding its cable operations to offer innovative technologies such as Armstrong Digital Cable and Armstrong Zoom Cable Internet Service. As part of this ongoing upgrade, thousands of miles of fiber optic cable have been strung. As industry trends and customer expectations change, Armstrong will continue to evolve providing our customers with the latest communications technology, exciting new opportunities and more entertainment choices.

With ARMSTRONG ZOOM™ Cable Internet Service:

- ARMSTRONG ZOOM™ has upload and download speeds up to 30x faster than standard 56K dial up and up to 2x faster than standard DSL service.
- With ARMSTRONG ZOOM™ your personal information is as secure if not more secure than when using dial up or xDSL services. Our specially designed fiber network utilizes DOCSIS technology, which enables us to provide advanced security features: like data encryption and filtering mechanisms to block unauthorized access.
- ARMSTRONG ZOOM™ has a variety of service levels to meet the needs of businesses or home offices.
- With ARMSTRONG ZOOM™ you have a constant connection to our fiber-optic network. That means you are online the moment you start your web browser.
- The dedicated connection of ARMSTRONG ZOOM™ to UUNET means you'll have access to one of the most extensive and fastest Internet backbones in the country.

Availability of Long-Term Financing



166 Direct Loan

Provides loans for land and building acquisition, expansion, renovation, and equipment purchase.

Eligibility:

Manufacturing, manufacturing-related, distribution, and research & development businesses.

Requirements:

- Used for up to 30% of costs of fixed assets such as land and building acquisition and machinery or equipment purchase. Industrial projects preferred.
 - Show repayment and management capabilities.
 - Job creation/retention - create 1 job for every \$15,000 received.
 - Ohio prevailing wage rates apply.
- Rates/Terms:**
- Fixed rate of two-thirds of prime, negotiable for 5-15 years.
 - Minimum equity of 10%.

Benefits:

- Rate
- Term
- Availability

166 Regional Loan

Provides loans for land and building acquisition, expansion, renovation, and equipment purchase.

Eligibility:

Manufacturing, manufacturing-related, distribution, and research & development businesses.

Requirements:

- Used for up to 40% of costs of fixed assets such as land and building acquisition and machinery or equipment purchase. Industrial projects preferred.
- Show repayment and management capabilities.
- Job creation/retention - create 1 job for every \$35,000 received.
- Ohio prevailing wage rates apply.

Rates/Terms:

- Fixed rate of two-thirds of prime, negotiable for 5-15 years.
- Minimum equity of 10%.

Benefits:

- Rate
- Term
- Availability

Northwest Ohio Bond Fund Program

Eligibility:

- Manufacturing facilities.
- Corporate or regional headquarters.
- Commercial and distribution facilities.
- Government operations.
- Technical, research and development centers.

Requirements:

- Finance up to 90% of fixed assets only: land, buildings, machinery or equipment.
- Show repayment and management capabilities.
- Ohio prevailing wage rates apply.

Rates/Terms:

- \$1 million to \$8 million
- Term based on life of assets being financed; from 7 to 20 years.
- Tax-exempt bonds for qualified manufacturing projects; taxable bonds for all other eligible projects.
- Fixed interest rate - both taxable and tax-exempt

Small Business Administration (SBA) 504 Loan Program

Eligibility:

- User's net worth less than \$6 million or, after tax, 2-year profit average under \$2 million.

Requirements:

- Fixed assets only: land, buildings, machinery and equipment.
- Cash flow must be greater than debt service.
- Appraisal
- Create 1 job for every \$35,000 received

Rates/Terms:

- 10-20 year terms, depending on life of asset.
- Maximum \$750,000, up to 40% of total project cost.
- Fixed at 1% above treasury bond rate.

Accessibility to Major Airports



International Airports

Cleveland-Hopkins International Airport

5300 Riverside Drive
Cleveland, Ohio 44135
Phone (216) 898-5220

Runway	Length
6R	8999 x 150 ft.
24L	8999 x 150 ft.
6C	7096 x 150 ft.
24C	7096 x 150 ft.
6L	6800 x 150 ft.
24R	6800 x 150 ft.
10	6017 x 150 ft.
28	6017 x 150 ft.

Burke Lakefront Airport

1501 North Marginal Road
Cleveland, Ohio 44114
Phone (216) 781-0747

Runway	Length
6L	6198 x 150 ft.
24R	6198 x 150 ft.
6R	5197 x 150 ft.
24L	5197 x 150 ft.

Akron-Canton Airport

5400 Lauby Road NW
North Canton, Ohio 44720-1598

Runway	Length
5	7597 x 150 ft.
23	7597 x 150 ft.
1	7000 x 150 ft.
19	7000 x 150 ft.
14	5599 x 150 ft.
32	5599 x 150 ft.

Port Columbus International Airport

4600 International Gateway
Columbus, Ohio 43219
Phone (614) 239-4000

Runway	Length
10R	10251 x 150 ft.
28L	10251 x 150 ft.
10L	8000 x 150 ft.
28R	8000 x 150 ft.

Rickenbacker International Airport

7400 Alum Creek Drive
Columbus, Ohio 43217
Phone (614) 491-1401

Runway	Length
5R	12102 x 200 ft.
23L	12102 x 200 ft.
5L	11937 x 150 ft.
23R	11937 x 150 ft.

Pittsburgh International Airport

1000 Airport Blvd.
Pittsburgh, Pennsylvania 15231-0370
Phone (412) 472-3525

Runway	Length
10R	11500 x 200 ft.
28L	11500 x 200 ft.
10L	10502 x 150 ft.
28R	10502 x 150 ft.
10C	9708 x 150 ft.
28C	9708 x 150 ft.
14	8101 x 150 ft.
32	8101 x 150 ft.

Local Airports

Wayne County Airport

6020 N. Honeytown Road
Smithville, Ohio 44677
Phone (330) 669-2671

Runway	Length
10	5192 x 100 ft.
28	5192 x 100 ft.

Wadsworth Municipal Airport

840 Airport Drive
Wadsworth, Ohio 44281
Phone (330) 334-9861

Runway	Length
2	3529 x 75 ft.
20	3529 x 75 ft.
10	2155 x 40 ft.
28	2155 x 40 ft.